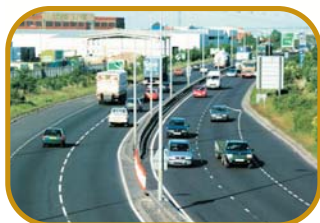


I³ Executive Dialogue for East Africa

Addis Ababa, Ethiopia
(Including site tour to Kenya)
28 July - 1 August 2003



 Eskom



 Kenya Airways

BACKGROUND

The "Executive Dialogue on the Implementation of Investment in Infrastructure" (I³ Executive Dialogue or I³ED) is a forum designed to bring together stakeholders from the private, public and multilateral layers of Africa's infrastructure sectors in order to expedite a roll out of investment in Africa's infrastructure, inside and with the assistance of the NEPAD framework.

I³ED is a joint initiative between Mina Trade and Investment and Africa Business Direct, two South Africa based trade and investment facilitation firms, with a particular focus on promoting intra-African commerce.

As a platform for all stakeholders to collaborate on the design of NEPAD's Long-Term Action Plan for Infrastructure, to be released in mid 2004, I³ED works to aggregate the existing capacity around Africa in the infrastructure sectors of construction, energy, transport, utilities, telecommunications, and ICT.

The "I³ED Series" is a sequence of executive level meetings in each of Africa's five regions. Each meeting is a forum where private companies with the technology to implement infrastructure development, public sector institutions and officials who regulate and also design such development; and the multilateral partners and commercial financiers who underwrite it come together, at a regional level, to collectively identify, prioritise and discuss implementation strategies for key projects across Africa.

As such the purpose of each I³ED is to identify the infrastructure projects that will be catalytic in furthering intra-African commerce, attracting foreign direct investment and indigenous

reinvestment, and supporting sustainable development on the continent.

The key innovation of the I³ED Series, however, is its two-day 'on-site-visit' that follows on the back of each regional meeting. The Site Visits are an opportunity for delegates who have traveled some distance already to go to actual sites of proposed NEPAD projects in the host country. In this way the I³ED Series takes the notion of a dialogue beyond just a talk-shop and will allow delegates 'direct access' to the actual project matter to be discussed. Each site-tour will be led by both the consulting engineers and commissioning officials behind the various projects and will thus allow face to face dialogue between delegates looking for new business in Africa, and the line offices of the projects.

With its focus on public sector and corporate partnerships at this, the design phase, I³ED produces a network of partnerships pragmatic enough to identify the opportunities that exist and select those which are viable, lucrative or easily done. Together the delegates of each I³ED have the experience to know what can work and the resources necessary to tackle the obstacles which must be addressed before significant progress can be made in addressing Africa's infrastructure related short-comings.

As the forum for consultation between NEPAD and the various infrastructure actors and the development of NEPAD's Long-Term Infrastructure Action Plan, the I³ED allows key private sector thinkers to contribute to and take ownership of NEPAD's project development in each region and offer insight into the implementation process at this crucial planning stage.

FORTHCOMING I³ED EXECUTIVE DIALOGUES

- JULY:** **East Africa** (Addis Abba, Ethiopia, Project Site Visit: Kenya) - incorporating activity in the regional economic communities of the Common Market for East and Southern Africa (COMESA), the East African Community (EAC) and the Inter-Governmental Agency for Development (IGAD);
- OCTOBER:** **North Africa** (Cairo, Egypt; Project Site Visit: Tunisia) - incorporating activity in the regional economic communities of the Union Maghreb Africaine (UMA) and the Community of Sahel-Saharan States (CEN-SAD); and
- FEB 2004:** **West Africa** (Abuja, Nigeria; Project Site Visit: Nigeria) - incorporating activity in the regional economic communities of Union Economic Monetaire d' Ouest Afrique (UEMOA)/ Community of Sahel-Saharan States (CEN-SAD) (Francophone West Africa) and the Economic Community of West African States (ECOWAS) (Anglophone West Africa), respectively;
- MAY 2004:** **Central Africa** (Libreville, Gabon; Project Site Visit: Democratic Republic of Congo) - incorporating activity in the Economic Community of Central African States (ECCAS) and the Central African Customs and Monetary Union (CEMAC).
- JUNE 2004:** **Pan Africa** (Dakar, Senegal) coming full circle, this meeting will consolidate the findings, databases, project lists and brain trusts established over the previous 15 months into a single resource for use by the NEPAD Secretariat and RECs in their efforts to implement investment in infrastructure. The meeting will also include the production of a prioritised, Africa wide, multi-sector infrastructure development plan.

EAST AFRICA FOCUS

July 2003 will see the I³ED Series move to the East Africa region with the Executive Dialogue to be held at the UN Economic Commission for Africa's (UNECA) conference facility in Addis Ababa, Ethiopia from the 28-29th of July. The site tour which follows will take delegates to projects in and around Addis and then on to Kenya for a two day visit to the economic centre of East Africa from July 31st - August 2nd .

Addis Ababa is the seat not only of the UN Economic Commission for Africa but also of the African Union (AU) and delegates will have the opportunity to engage with Infrastructure and NEPAD officials from both of these institutions as well as East African government infrastructure decision makers from Kenya, Uganda, Tanzania, Zambia and Ethiopia amongst others.

The meeting will also be an opportunity to engage with the infrastructure project planners and decision makers from the Regional Economic Communities (RECs) which overlap in the region; including the Common Market for East and Southern Africa (COMESA), the East African Community (EAC) and the Inter-Governmental Agency for Development (IGAD).

The focus of the dialogue forum will be to extensively review the current regionally focused infrastructure development projects and to identify available funding sources, impediments to development, and most importantly new solutions which NEPAD and its allied institutions now bring to the field of infrastructure development.

Participants at the I³ED for East Africa, beyond those mentioned above, will include private and public sector infrastructure financiers, multilateral institution representatives, NEPAD, and selected private companies from the region and those with business interests in the region who will be responsible for the actual implementation of the projects and programmes discussed.

The purpose of the Site Tour which follows on the Executive Dialogue is to give delegates who have already traveled into the region, an opportunity to 'get on the ground' and have first hand access to some of the current project sites and their managers. By doing this the I³ED hopes to provide tangible business development opportunities to delegates looking for opportunities that flow out of the new impetus NEPAD now brings to infrastructure development in the region.

PAST I³ED DELEGATES

| | | |
|---|--|--|
| Aberdere Cables | Lesotho National Development Corporation | SA Department of Trade and Industry |
| ABSA Bank | Limpopo Development Corridor | SA Department of Water Affairs & Forestry |
| Africa Business Roundtable | Maputo Development Corridor | SA Federation of Civil Engineers |
| African Development Bank | Maputo Ports Company | SA Industrial Development Corporation |
| Airports Company South Africa | Mepanda Uncua Dam | SA National Department of Transport |
| Angola Ministry of Transport | MIS Projects | SA National Roads Agency |
| Basil Read | Mozal | SADC Banking Council |
| Bateman | Mozambique Ministry of Mineral Resources & Energy | SADC Southern Africa Transport and Communications Commission |
| Beira Development Corridor | Mozambique Ministry of Foreign Affairs | Sentech |
| Bell Equipment | Mozambique Ministry of Public Housing | Siemens |
| Center for Scientific and Industrial Research | Mozambique Ministry of Public Works | South Africa Chamber of Commerce |
| COMESA | Mozambique Office of the President – NEPAD Adviser | Spescom |
| Commonwealth Business Council | MTN – Nigeria | Tanzania-Zambia Railway Company |
| CS Holdings | Nacala Development Corridor | Telecel International |
| Development Bank of Southern Africa | NAFCOC | Telkom |
| Dimension Data | NEDCOR | Trade & Investment Limpopo |
| Engen Petroleum | Oracle | U.S. Trade and Development Agency |
| Enterprise Florida | Orbicom | Umgeni Water |
| Ernst & Young | Osborn Corporation | UUNet |
| Eskom Enterprises | Proparco | Viamax Logistics |
| Goba Moahloli Keeve Steyn | Rand Merchant Bank | Vodacom |
| Grintek Electronics | Rand Water | WBHO Construction |
| Grintek Ltd. | SA Association of Consulting Engineers | White and Case Lawyers |
| Imperial Bank | SA Construction Industry Development Board | Witswatersrand University |
| Inca Infrastructure Finance Corporation | | World Bank - Multilateral Investment Guarantee Agency |
| International Finance Corporation | | The World Bank – Southern Africa Regional Office |
| Israel Trade Center | | |
| Japanese External Trade Organization | | |
| Lebouef Lamb Greene & Macrae | | |

PANEL 1

8:00-9:00am

Welcome

- Hon. Mr. Sufian Ahmed, Economic Development Minister, Ethiopia
- Mr. Clement Yao Afanou, Infrastructure and Energy Directorate, African Union
- Mr. K. Y. Amoako, Secretary General, Economic Commission for Africa
- Hon. Minister Cherif Salif Sy, Economic Adviser to the Steering Committee of NEPAD

PANEL 2

9:10 – 10:20am

NEPAD Infrastructure Program

- Mr. R. T. Mochebelele, NEPAD Water and Sanitation Advisor (Acting Infrastructure Advisor)
- Mr. Ini Urua, NEPAD Project Unit, African Development Bank
- Dr. Bane Maleka, Director, NEPAD Unit, Development Bank of Southern Africa

PANEL 3

10:30 – 11:50am

Regional Integration in East Africa: Programs, Update and Development Resources

- Mr. Yousif Suliman, Director, Regional Cooperation and Integration Division, Economic Commission for Africa
- Hon. Mr. Nuwe Amanya-Musheba, Secretary General, East African Community
- Hon. Mr. J. E. O. Mwencha, Secretary General, Common Market of East and Southern Africa
- Hon. Dr. A. Halla Basir, Executive Secretary, Inter-Governmental Agency for Development

12:00 – 1:30pm

Networking Lunch

PANEL 4

1:40-2:50pm

Financing Infrastructure in East Africa: Opportunities, Challenges and Constraints

- Mr. Solomon Quaynor, Infrastructure Project Development, International Finance Corporation
- Dr. Michael M. Gondwe, President, COMESA Trade and Development Bank
- Mr. Godfrey Tumusiine, Director General, East African Development Bank
- Mr. Beam Schim Vanderleoff, Manager, European Investment Bank

PANEL 5

3:00 – 4:30pm

Infrastructure Implementation in East Africa: Successes, Challenges and Constraints

- Mr. Eric Brik Van Overstraten, Director, Regional Integration Facilitation Forum, COMESA
- Mr. Halidou Oudraogo, Director, Sub-regional Development Commission, Economic Commission for Africa
- Hon. Mr. John Nassasira, Chair, EAC Transport, Communication and Meteorological Committee/ Council, Minister of Works, Housing and Construction, Uganda
- Dr. Tom O. Okurut, Programme Officer, Lake Victoria Development Programme

PANEL 6

4:40 – 5:10pm

Wrap-Up Session

PANEL 7

5:30 – 7:00pm

Opening Reception

7:30 – 10:00pm

Gala Dinner



PANEL 1

8:00-9:15am

East Africa Infrastructure Project Development Resources

- Mr. Ken Kwaku, Director, Africa, Multilateral Investment Guarantee Agency, World Bank
- Mr. Bayo Adeola, East Africa Director, Group of African Member Associations, International Federation of Consulting Engineers
- Prof. Chacha, Executive Secretary, Inter-University Council for East Africa

PANEL 2

9:15 – 11:00pm

East African Infrastructure Associations

- Mr. Olivier Hartmann, Secretary General, Port Management Association of East and Southern Africa
- Dr. Greg Tosen, Director, Power Institute for East and Southern Africa
- Dr. Bernard Zoba, Secretary General, Africa Railway Union
- Mr. Jan Mutai, Secretary General, African Telecommunications Union
- Mr. Dennis Mwanza, Regional Director, Water Utility Partnership

PANEL 3

11:10 - 12:30pm

Foreign Investment in East African Infrastructure: Interest, Experiences, Opportunities, Challenges

- Selected Manager, Eskom Enterprises
- Selected Manager, Rand Merchant Bank
- Selected Manager, Proparco
- Selected Manager, South African Airways
- Selected Manager, Umgeni Water

12:40 – 1:50pm

Networking Lunch

PANEL 4

2:00 – 3:30pm

East African Regional Infrastructure Corridors

Road

- Project Manager, Mtwara Development Corridor Project Manager, Dar Es Salaam - Dodoma - Isaka - Mutukula - Masaka
- Project Manager, Director, Mombasa - Malaba - Katuna Corridor
- Project Manager, Director, Biharamulo - Mwanza-Musoma-Sirari - Kisumu-Kitale - Lodar-Ikichogio Corridor
- Project Manager, Director, Nyakanazi-Kasulu- Kigoma-Sumbawanga-Tunduma Corridor
- Project Manager, Addis Ababa - Djibuti Corridor

PANEL 5

3:40 – 5:00pm

Rail, Water, Communications, Energy

- Project Manager, Mombasa-Malaba-Kampala Railway
- Project Manager, Musoma - Arusha Railway
- Project Manager, Lake Victoria Ports project
- Project Manager, Director, Digital Transmission Project
- Project Manager, Director East Africa Power Pool

5:15 – 6:00pm

Closing Session



PROGRAMME - I³ED EAST AFRICA • DAY 3 - Wed, July 30

- 09.00 – 11.00 Addis Ababa Site Tour to end at Airport
- 12.00 – 16.00 Flight from Addis to Mombassa via Nairobi
- 17.00 Arrive White Sands Hotel in Mombassa
- 19.30 Cultural evening in Kenya's coastal city of Mombassa

PROGRAMME - I³ED EAST AFRICA • DAY 4 - Thur, July 31

- 08.00 – 10.00 Site visit to Kenya oil Refinery
- 11.00 – 13.00 Site Visit to Mombassa Port (bulk handling of cement and planned container dept refurbishment)
- 13.00 Lunch
- 14.30 – 16.00 Site Visit to Mariakani – Rabai road development project
- 17.00 – 18.30 Flight from Mombassa to Nairobi
- 19.00 Arrive New Stanley Hotel Nairobi
- 20.00 Kenya government and business Gala Dinner, Serena Hotel Nairobi

PROGRAMME - I³ED EAST AFRICA • DAY 5 - Fri, August 01

- 08.30 – 11.00 Site Visit to Hell's Gate Geothermal Project (35 mins outside Nairobi)
- 11.30 – 13.30 Site Visit to Kenya Telecoms central Exchange
- 13.30 Lunch
- 14.30 – 16.00 Kenya Pipeline head office (to discuss US\$90 million Kenya –Uganda pipeline project to Kampala)
- 16.30 – 17.30 Site Visit to Nairobi Airport (due for refurbishment)
- 18.30 Return flight to Country of origin / or cultural evening in Nairobi for delegates electing to stay in Kenya for the weekend.

I³ED EAST AFRICA • DELEGATE REGISTRATION FORM

PLEASE COMPLETE AND FAX BACK TO +27 11 445 9459

DATE:

DELEGATE NAME:

COMPANY/ORGANISATION:

COMPANY'S MAIN LINE OF BUSINESS

DELEGATE CONTACT DETAILS:

JOB TITLE:

ASSISTANT'S NAME:

TEL:

CELL:

FAX:

E-MAIL:

POSTAL ADDRESS:

DIETARY PREFERENCE:

WILL YOU BE ATTENDING THE SITE TOUR?

PAYMENT DETAILS

PLEASE TICK THE RELEVANT FEE IN YOUR CHOSEN CURRENCY:

EXECUTIVE DIALOGUE & SITE TOUR

US\$ 800

ZAR 6000

EXECUTIVE DIALOGUE ONLY

US\$ 600

ZAR 4500

PLEASE TICK PAYMENT METHOD:

BANK TRANSFER

CASH DEPOSIT

CREDIT CARD

TERMS & CONDITIONS

A 15% discount applies for bookings and payments made before May 30th .

Name of Card Holder:

Card Number:

Card Type:

Expiry Date:

Last 3 Digits:

Delegate fees cover Conference material and ground transportation for the site tours and programme specified meals.

Flights and accommodation can be booked through our designated travel agents, Phileo travel, which has arranged discounted fares for delegates traveling to the I³ED meeting.

Delegates may be refused admission if payment is not received prior to conference. A 50% cancellation fee will be charged for any cancellations made until July 11th. No refunds will be made thereafter, but a substitute delegate is welcome. Please notify the I³ED office of any changes.

Please make deposits and transfers to the following bank account and fax proof of payment to +27(0)11 445 9459: Account Name: I³ED, ABSA Protea Park. Branch Code: 535105, Swift code ABSAZAJJ Account Number: 40 5640 9432

DELEGATE SIGNATURE

Please direct any queries to Cindy Gramoney or Raksha Maharaj at the numbers below or to cindy@i3ed.com

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Direct line : 27 11 327 1165

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